

GET THE EDGE

WITH ARUBA ESP

FLEXIBLE FINANCING AND CONSUMPTION OPTIONS FROM TECH DATA

With Tech Data by your side, partners can get the edge with various flexible financing and consumption options for Aruba ESP – helping businesses to keep moving forwards, even in uncertain times.



AS A SERVICE

HPE GREENLAKE FOR ARUBA: NETWORK AS A SERVICE (NAAS)

Flexible service delivery for a 'hands-free' NaaS experience. Providing essential NaaS capabilities, HPE GreenLake for Aruba helps quickly deploy network services, whilst freeing up funds and resources focus on other business priorities. It includes:

- Product as a Service and Customer Experience Management, for clients needing a monthly subscription for Aruba hard and software services without managed services
- Connectivity Services (monitor, operate and administer) and Assured Services (insights, UX and security), for customers needing a monthly subscription for Aruba hard and software services with managed services

ARUBA MANAGED SERVICE PROVIDER (MSP)

Customised managed services at scale. This flexible pay-as-you-go service provides superior experience and service for both partners and clients, with on-premise or managed service options for faster time to market and ease of ongoing management.

FINANCE

HPE FINANCIAL SERVICES

Flexible financing to assist with equipment acquisition. Clients can alleviate strain and accelerate digital transformation with a broad range of financial and asset life cycle solutions, including:



PAYMENT DEFERRAL

Delay payments for 90-days on 36, 48 and 60-month agreements



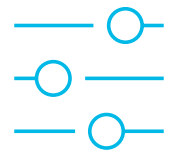
2020 PAYMENT RELIEF PROGRAM

Reduced payments to start, but offset the financial commitment until next year



ACCELERATED MIGRATION AND ASSET TRANSFER

Convert existing, owned IT into an incremental revenue source



EXTENDED / PHASED DEPLOYMENT

Acquire tech with the ability to configure, test and stand up systems before paying

To find out more about any of the consumption or financial options above, get in touch with your Tech Data account manager today.

 Tech Data

 aruba
a Hewlett Packard
Enterprise company