

The Tech Data Toolkit

Make sure you think big when it comes to driving your business growth and developing new opportunities by working with Tech Data Advanced Solutions and HPE. Together we've created an unmatched portfolio of support tools to make it easier than ever before to grow and develop your IT business.



Learn at the Tech Data Channel Academy

An online learning platform and education resource.

Packed with interactive e-learning modules, sales enablement tools and HPE bite-size training modules to accelerate HPE business and improve sales capability. It delivers tailored training plans, recognised sales qualifications and a focus on 'how to sell' rather than products.



Award winning training tool

Partners proactively using Tech Data Channel Academy have outpaced the market up to

75%

Drive opportunity with Tech Data's HPE Partner Enablement programme

Mentori Program objectives:



Transition into a model led by solutions, cloud or services



Bridge the revenue gap from core to new



Tailored transformation paths/tracks underpinned by industry experts and thought leadership



Predictable revenues and profit growth

Make Social Simple with Tech Data Social

Step One: Tech Data Social creates posts and tags these by territory, language, topic and customer targets.

Step Two: You review, edit discard or approve these new posts.

Step Three: Your posts are published onto your social media sites.

Step Four: Your followers and prospects read your posts and contact you for more information.



Simply select the content you want to share, the social media sites you prefer to appear on – and then publish, either automatically or through a manual approval process.

It's that simple.



partners actively using, over

36,000

clicks and downloads of partner content to date.



Progress the deal with InTouch

Quote quickly and accurately with 'InTouch', Tech Data's comprehensive online product catalogue:

Powerful product search, full product specifications and images, customer specific pricing (inc. OPG) and stock information (quantities, lead times). Track and modify orders online, and generate quotations with personalised messaging tools.

More daily traffic than Amazon!



Make sure you iQuote2

iQuote2 is a cloud service for HPE sales configuration.

Quickly build quotes, validate configurations, confirm pricing and check availability. Identify the right products to sell in particular scenarios and competitive situations, make intelligent recommendations on options, services and suggest promotional savings.

Reduced turnaround time and errors, increased margin and revenue.

Visit the tdhpe.techdata.com website

Find everything you need to progress your HPE business with Tech Data in one place.

tdhpe.techdata.com is your gateway to a wealth of resources from Tech Data, HPE and key third-party partners. Use this site to understand how Tech Data and HPE can help you to grow and develop your business and get easy access to the tools that automate and simplify this process.

Everything you need to succeed