

RESELLER VERSION

Aruba Accelerate Channel Incentive

Give your customers the cutting edge of Wi-Fi

Register today for your chance to earn up to \$100 per unit on the following eligible **Aruba Wi-Fi 6 access points** until 30th April 2020:

Product	Description	Incentive
Q9H57A	Aruba AP-514 (RW) Unified AP	\$100 per unit
Q9H62A	Aruba AP-515 (RW) Unified AP	
JZ331A	Aruba AP-534 (RW) Unified AP	
JZ336A	Aruba AP-535 (RW) Unified AP	
JZ356A	Aruba AP-555 (RW) Unified AP	



Note: Part numbers for Israel and Egypt can be found in eligible products section on next page.

How to Register for Aruba Accelerate?

- Participants:
HPE Aruba Channel Partners
(Platinum, Gold, Silver and Business Partners)
- Register for participation between 1st November, 2019 and 31st January, 2020 at www.hpe.com/eu/PartnerCashback
- Receive an automatic monthly cash sales incentive for eligible product sellout transactions.
- Sales incentive period starting with the month of registration, ending 31st January, 2020

Full slide deck on the incentive available [here](#)

Why Wi-Fi 6?

- 802.11ax (Wi-Fi 6) is up to 4 times the performance of 802.11ac.
- 802.11ax multi-user MIMO (MU-MIMO) features allow customers to add capacity to their wireless networks without increasing the number of APs deployed
- Enhance network performance as devices will send and receive traffic simultaneously, and rules can be defined to ensure IoT traffic does not interfere with bandwidth intensive applications.
- Aruba Wi-Fi 6 series of products is the industry's first complete portfolio of 802.11ax APs that are designed as IoT platforms.

Check out our full 'Why Wi-Fi 6' document [here](#)

ELIGIBLE PRODUCTS

Part Number	Description
EMEA	Description
Q9H57A	Aruba AP-514 (RW) Dual Radio 4X4:4 + 2X2:2 802.11ax External Antennas Unified Campus AP
Q9H62A	Aruba AP-515 (RW) Dual Radio 4X4:4 + 2X2:2 802.11ax Internal Antennas Unified Campus AP
JZ331A	Aruba AP-534 (RW) Dual Radio 4X4:4 802.11ax External Antennas Unified Campus AP
JZ336A	Aruba AP-535 (RW) Dual Radio 4X4:4 + 2X2:2 802.11ax Internal Antennas Unified Campus AP
JZ356A	Aruba AP-555 (RW) Dual Radio 8X8:8 / 4X4:4 802.11ax Internal Antennas Unified Campus AP
Egypt	Description
Q9H54A	Aruba AP-514 (EG) Dual Radio 4X4:4 + 2X2:2 802.11ax External Antennas Unified Campus AP
Q9H59A	Aruba AP-515 (EG) Dual Radio 4X4:4 + 2X2:2 802.11ax Internal Antennas Unified Campus AP
JZ328A	Aruba AP-534 (EG) Dual Radio 4X4:4 802.11ax External Antennas Unified Campus AP
JZ333A	Aruba AP-535 (EG) Dual Radio 4X4:4 802.11ax Internal Antennas Unified Campus AP
JZ353A	Aruba AP-555 (EG) Dual Radio 8X8:8 / 4X4:4 802.11ax Internal Antennas Unified Campus AP
Israel	Description
Q9H55A	Aruba AP-514 (IL) Dual Radio 4X4:4 + 2X2:2 802.11ax External Antennas Unified Campus AP
Q9H60A	Aruba AP-515 (IL) Dual Radio 4X4:4 + 2X2:2 802.11ax Internal Antennas Unified Campus AP
JZ329A	Aruba AP-534 (IL) Dual Radio 4X4:4 802.11ax External Antennas Unified Campus AP
JZ334A	Aruba AP-535 (IL) Dual Radio 4X4:4 802.11ax Internal Antennas Unified Campus AP
JZ354A	Aruba AP-555 (IL) Dual Radio 8X8:8 / 4X4:4 802.11ax Internal Antennas Unified Campus AP

TERMS AND CONDITIONS

- Participation limited to authorized HPE Aruba Partners, excluding Distributors, in Europe, Middle East and Africa only
- Program effective from 1st November 2019 to 30th April 2020
- To qualify for Cashback payments, registration must be received before 30th April 2020
- Program limited to eligible Aruba Products purchased under the End-User Special Negotiated Discount Program and accompanying orders made to HPE Aruba with a pricing condition of 60% total discount or less at all times
- Maximum unit quantity for Cashback limited to 200 units per end-user special negotiated discount deal
- Cap also applies when transaction is separated under multiple Deal IDs
- Accessories (including mounting kits and antennas) are excluded from Program
- Program cannot be combined with deal registration or any other promotion or benefit
- Specific terms apply by country
- Cashback payment will be made subject to HPE's satisfaction that Participant has fully complied with all Program terms and conditions
- HPE reserves right to suspend, cancel or amend the terms of this Program at any time for any reason, with or without prior notice

INSTRUCTION TO PARTNER

- Additional terms and conditions apply.
- See www.hpe.com/eu/PartnerCashBack for further details